Don't Navigate Cyber Threats Alone

Get **expert trusted advisors** for your security solutions

Security is more critical than ever. As demand rises and accelerates, businesses must build a robust security framework to navigate the evolving threat landscape. Find the right as a Service Security Solutions to prevent data breaches and malicious attacks before they become critical and costly.

opex technologies

Future-Ready Business Security Solutions

Choosing the right security solutions can feel overwhelming, but you don't have to go it alone. Here's what we offer and the benefits of working with Opex.

Comprehensive Needs Assessment:
We work with you to identify your critical assets, potential risks, and compliance requirements.

Security Solution Selection & Integration
We assist you in comparing top security solutions and ensure they integrate seamlessly with your existing infrastructure.

Ongoing Support & Guidance:
We remain by your side after the contract is signed, ensuring your security solutions are optimized and effective.

Reduced Risk & Enhanced Security:
Minimize vulnerabilities and safeguard your business from costly cyberattacks.

Cost-Effective Solutions:
We help you invest in the right security solutions tailored to your needs and budget.

Peace of Mind:
Gain confidence knowing your data and systems are well-protected.

Focus on Your Business:
Let the right Security Service Provider take care of your cybersecurity needs while you focus on running your business.

Tailored Strategic Guidance:
We ensure you receive the most relevant and effective protection for your specific situation.

Customized as a Service Security Solutions for a Safer, More Efficient Business

LET'S TALK

Learn How Opex Can Deliver **Speed to Value.**

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Global Manufacturing Enterprise's Cybersecurity Posture with 24/7 Managed Detection and Response Using Microsoft Sentinel

Overview

- The client recognized the need to prioritize their security posture to mitigate cyber threats. They sought a solution and a provider offering 24/7 high-quality support for their lean internal team.
- Opex helped analyze the security landscape, finding the right provider to modernize and protect their IT infrastructure.

Addressing **Challenges**

- The client, a large global manufacturing enterprise with a small security team, struggled to manage legacy applications and growing security needs. They aimed to leverage existing Microsoft E5 security tools and required a managed service for implementation and management.
- The goal was to shift from a reactive to a proactive security posture, meeting Board mandates to improve security, lower risk, and better utilize existing tools with threat hunting and machine learning.

Initiatives

- Conducted full discovery of client needs and timing through in-person sessions
- Provided demos from providers to illustrate technology integration and daily operations
- Engaged Opex SLaaS to create a Ransomware playbook and conduct a tabletop exercise
- Researched the MDR landscape using the Opex RFI process
- Analyzed multiple proposals from leading security providers
- Negotiated best-in-class final price and MDR platform with advanced security measures at a 50% cost reduction
- Developed business case to get security budget approved at the Executive & Board level

Results

✓ **Completed rollout of Microsoft defender MDR solution in 60 days.**

✓ **Implemented Microsoft Sentinel and Defender XDR.**

✓ **Implemented 24/7 Security operations through a leading MDR provider.**

✓ **Completed ransomware tabletop exercise and wrote policy playbook to be used for future tests or attacks.**

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Ready to get the conversation started?
Discover how to better protect your business. Don't go IT alone.